



SOUTHWEST MEMORIAL HOSPITAL

Montezuma County Hospital District

Southwest Health Systems, Inc.

Southwest Memorial Hospital Foundation

Southwest Memorial Hospital Auxiliary

2008 Annual Report

Southwest Health Systems, Inc.

Mission, Vision, Values

Mission

It is the mission of the Southwest Health System to provide high quality, accessible healthcare for the people of Montezuma County and surrounding areas.

Vision

It is the goal of Southwest Health System to be the healthcare provider of choice and to enhance the quality of health for the people in Montezuma County and surrounding areas.

Values

In carrying out the Mission and Vision of Southwest Health system, we value the quality of health, respect for individuals and their cultures, financial responsibility, and the act of striving to exceed the expectations of our community.

Three Boards, One Purpose

The Montezuma County Hospital District (MCHD) was formed in 1975 as a political subdivision of the State of Colorado, governed by statute and operating under constitutional constraints. Its general purpose is to collect tax dollars for the construction of the current hospital and to provide healthcare for our community. MCHD has been influential in developing the new nursing home and infrastructure around the hospital that will promote the development of healthcare facilities. MCHD also acts as the land and equipment owners for the hospital.

The Southwest Health Systems, Inc. (SHS) was established in 1996 as a 501(c)3 not-for-profit corporate. As a non-governmental entity, the SHS can operate in other states such as Utah, New Mexico, and Arizona which are in our service area but outside the Hospital District's boundaries. It actively recruits physicians and qualified medical staff to this area.

The Southwest Memorial Foundation is a volunteer, fundraising and support organization established to benefit the hospital. In the past, the Foundation has assisted in recruiting new physicians and creating an attractive, welcoming physical environment at the hospital. It continues its ongoing campaign to raise funds for ambulance replacement and award scholarships to area youth entering the healthcare field. In the future, the Foundation will explore new ways to reach out and partner with other organizations in an effort to improve health and wellness throughout the SWMH service area. Local residents are invited to contribute their own expertise and experience to enrich the Foundation's work by applying for a position on the Board of Directors.

Montezuma County Hospital District



The Montezuma County Hospital District (MCHD) is the core agency from which stemmed Southwest Health Systems, Inc. and the Southwest Memorial Hospital Foundation. The board is comprised of local individuals who volunteer their time and are actively involved in all of the projects outlined in our goals.

More than seven years ago, a vision was mapped out. The vision included developing a medical campus that in its first phase would include roads, utilities, and other infrastructure on the property surrounding the hospital. In 2006, MCHD applied for and was awarded a grant from the Energy and Mineral Impact Assistance Program. A planned unit development (PUD) was mapped outlining 17 lots, with Lot 17 being specifically designated for a nursing home. The remaining lots are available for purchase by physicians, dentists and other medically related entities. This new medical campus will facilitate better interaction between healthcare providers. The PUD will also group medical facilities together onto one campus, making it easier for both physicians and patients to have better access to healthcare. The reality of this vision started to take shape with the building and development of the recently opened nursing home. This new facility was built by C & G, a Mancos-based company. Roads and other PUD infrastructure are also currently under development.

We continue to be committed to quality healthcare in the Four Corners area. It is our mission to assure high quality facilities for our community, and our goal remains being ever mindful of unmet health needs and providing assistance to meet those needs. We are dedicated to building excellence.

Delbert Borrelli, Board Chair

Board Members

Delbert Borrelli
Chair

Danna Nofsinger
Vice-Chair

Fred M. DeWitt
Secretary/Treasurer

Sue Hensler

Ginger E. Kingman

Lois Rutledge (currently vacant)

Bill Thompson

Mission, Vision, Goals

Mission: It is the mission of Montezuma County Hospital District to assure high quality healthcare facilities for the community, Montezuma County, and the surrounding areas and to provide support and assistance in a manner which is consistent with a high standard of healthcare.

Vision: The District is committed to performing all duties required by governing statutes and laws in addition to all landlord obligations as set forth in the lease agreement which the District entered into, including to be not limited to monitoring of the financial and physical condition of all leased premises and the performance of the lessees.

Goals: The goal of the District is to be ever mindful of unmet health needs and to provide assistance to meet those needs, within the bounds of the District's ability and the governing statutes and laws.

Letter to the Community

Susan Hatter, SHS Board Chair

Last year's annual report described 2007 as a year of "Changes and Challenges." In 2008 we faced those challenges and implemented much needed changes. Concentrating on listening and telling, we listened to the community, the physicians, the staff — their needs, priorities and perceptions. We reported back to them about immediate and future actions we planned to take to meet those needs.

Some of the 2008 changes were organizational, such as the change to Federal Critical Access Status. Our new federal status allows us to meet the needs of the community for acute care more effectively, and improves our financial stability and viability. Another organizational change involved getting our Primary Care Clinic approved as a Rural Health Clinic, increasing access to health care and strengthening financial sustainability for SWMH. The Rural Health Clinic has been very successful, and an expansion is planned to improve access to primary care. A recent survey of the SWMH medical staff is being used to design and implement a medical staff development plan to help us with recruitment and retention activities, supporting the needs of both the physicians and the public.

Other changes were operational, the most significant being a new Chief Executive Officer. In the search for a new CEO, we joined many other boards in redesigning the compensation package to attract the most professional and innovative candidates available. In Trudy Chittick we feel we have a leader with broad hospital administrative background combined with experience managing a small rural hospital. Trudy brings strength, honesty and creativity, all crucial talents as we face fundamental changes in the political climate. She has already tackled many issues restricting the strength and growth of SWMH, and the resulting improvements are being felt institution wide.

A marketing team has been added to help us tell our story. A marketing plan is under development, with the goal of communicating more effectively and consistently about the excellent professionals and services we offer. A critical component of the marketing plan will be a redesign of the hospital's website. In the future the website will not only provide detailed information about the hospital but also inform the public about SWMH staff, programs and opportunities.

SHS board member Larry Hartzke shared his healthcare expertise in preparing us for the Strategic Planning process with staff from QHR, our management firm. Through Larry's efforts, and those of our administrative team, board members were given an impressive amount of background information prior to the planning process. At this writing, a strategic plan is in process, one that we believe will provide an excellent framework for work over the next three years. The goals of this plan are "access" and "quality" — access to healthcare within our community, and ensuring that quality healthcare is provided. As a part of strategic planning, the SHS board of directors did a self evaluation that gave us a new way of looking at our function and the purpose of our efforts. We focused on the board's real job — ensuring access to medical care of the highest quality. Kudos to Chuck McAfee, Larry Hartzke and Jodi Foran for leading this evaluation. Going forward, the operations of the board will follow and support the goals of the strategic plan.

Like many other small hospitals, in 2009 we face a new set of challenges. The rules are changing nationwide, and it is still unclear how these changes will affect the services we provide. With risk and uncertainty, there is also opportunity, and we have committed to re-double efforts to meet our strategic goals. We want the hospital to be your institution of choice, where patients receive quality acute care from a team of concerned and sensitive professionals. Our exceptional employees, physicians and administration make this goal achievable. Together the board and staff can do anything — and we will!

Susan Hatter
Board Chair

Southwest Health Systems Board of Directors



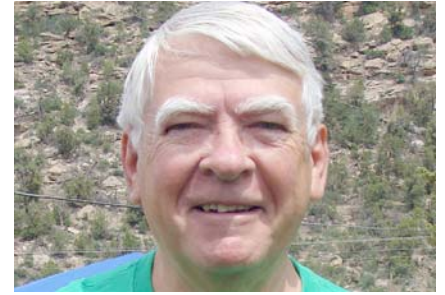
Susan Hatter, Chair

"We are not satisfied with providing merely adequate care. We aspire to provide care that is unsurpassed. The current political climate is bringing changes that increase this challenge ten fold, but we remain steadfast in our commitment. Our community deserves the best from all of us."



Bruce Weber, Vice Chair

"Your community's hospital is striving for excellence in many different areas. Become involved and watch it happen!"



**Bruce Johnson, Secretary/
Treasurer**

"Being a board member at Southwest Health Systems is so rewarding because you are at the center of the total "health" of the community. We are poised to function well in this position."



Jodi Foran

"National health care reform will present our hospital with large challenges, and at the same time, opportunities to meet those challenges creatively and collaboratively."



Larry Hartzke

"Over the past 15 months the Board has embarked on a wide variety of initiatives for the SOLE purpose of making SHS a healthy, caring and valuable community resource."



Chuck McAfee

"I view the hospital as a leader in our community regarding health and wellness, beyond simply being a resource for treatment and healing. I look forward to increased collaboration of the hospital with other groups and organizations leading to more action in promoting community wellness and knowledge around health."



Robin Page, MD

"My hope is for expansion and integration of the medical community to better meet the healthcare needs of the citizens of the Four Corners area."



Jan Sennhenn

"I have always thought the hospital could do more to build its reputation as a valuable and reliable health and wellness resource for the community. I promote community education in this arena and support staff who volunteer at community events to get the hospital's message out to the public."



Mac Wyman, MD

"During this time of healthcare analysis and discussion, Southwest Memorial Hospital will need to develop strategic partnerships with other providers in order to optimize patient care."

Letter to the Community

Trudy Chittick, CEO



At Southwest Memorial Hospital, we are committed to providing the highest quality healthcare in a multitude of settings. We focus on staying current with the constant achievements and evolving technologies in the services we provide. As a not-for-profit medical center, we take pride in our investment of resources offered for the betterment of health in our community. Southwest Memorial Hospital works collaboratively with its community, patient population, and other providers to achieve excellence in healthcare, respect for life, and respect for each other. We, at Southwest Memorial Hospital strive to be the healthcare provider of choice for Montezuma County and the surrounding area.

Our hospital is a 25 bed Critical Access facility that provides state of the art equipment operated by highly trained professionals. We take tremendous strides to be aware of our responsibilities and obligation to serve our area with compassion and respect in a warm, welcoming facility with knowledgeable and experienced physicians. Please join me in reviewing and celebrating Southwest Memorial Hospital's achievements for 2008.

Trudy D. Chittick, PhD, FACHE
Chief Executive Officer
Southwest Memorial Hospital

Financial Stewardship



In 2008 Southwest Memorial Hospital embraced its rural nature, changing first in February 2008 the Medicare designation of the Southwest Memorial Primary Care to that of a Rural Health Clinic and then, after reducing the licensed bed size to 25, receiving designation as a Critical Access Hospital in August 2008. The impact of the two moves improved the financial results of operations by nearly \$150,000 per month and helped move the 2008 financial results into the black.

Although inpatient volumes were relatively stable in 2008, there were some areas of growth in outpatient services. The Rural Health Clinic reached capacity early in 2008, seeing 42% more patients than in 2007; additional providers will need to be recruited as soon as larger quarters can be acquired. There were 243 babies delivered, an increase of 11%, and CAT scans jumped by 32%, and infusion procedures grew by 17%. Like almost half of hospitals in the country, however, Southwest Memorial also experienced a decline in surgeries (8%) and a 12% drop in MRI scans was noted as well. These trends are consistent with those seen nationally according to a recent Thomson Reuters survey.

Net patient revenues increased 16% in 2008 which allowed Southwest Memorial to provide almost \$7 million in charity and uncompensated care while maintaining staff salaries at competitive rates. Salaries of nearly \$14 million went to about 350 hospital employees, and most of that money then found its way into the local economy; another \$4 million was paid out for employee benefits and an additional \$2 million passed into the economy through local physicians. Supplies costing \$5 million, \$1 million for utilities, repairs and maintenance of \$1 million — in all, it took over \$40 million, or more than \$111,000 per day, to keep the hospital operating and to result in a slim 1.4 percent profit.

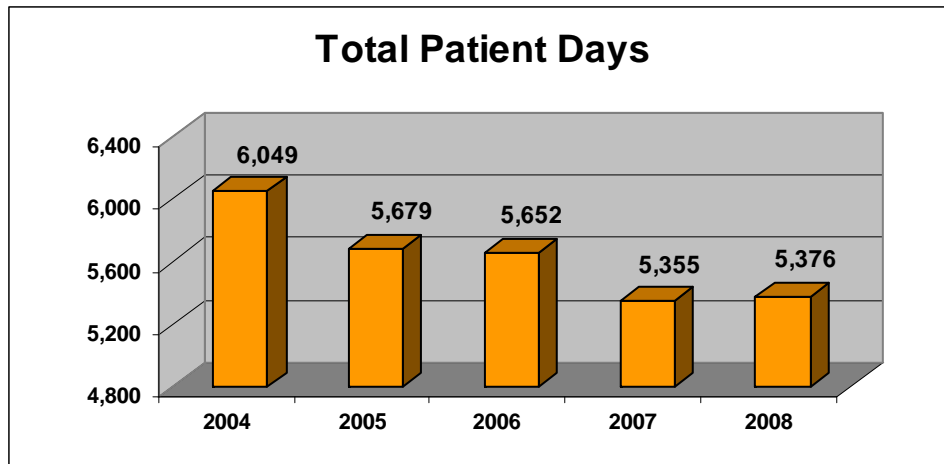
A new nuclear spectrometry camera replaced a seven year old piece of equipment in 2008. Other major equipment purchases were focused on computer hardware and software leading toward implementation of electronic medical records and transmission of medical information to partnering physicians.

As Southwest Memorial Hospital closes out a successful \$2.3 million turnaround in 2008 it faces numerous and significant uncertainties in 2009. The election of a new administration has the potential to bring about cataclysmic changes in how healthcare is provided and funded. State and Federal legislation, both proposed and passed, may have the confusing effects of reducing reimbursement rates (Colorado Indigent Care Program, Medicare Advantage programs), increasing reimbursement rates (Critical Access Hospital, Medicaid), increasing expenses and administrative burdens (state provider fees, quality reporting and computerization requirements), and increasing funding (Federal stimulus monies), possibly all at the same time. Also, Montezuma County has not avoided the impact of the deepening national recession and, like most hospitals across the country, Southwest Memorial is beginning to experience noticeable declines in patient volumes.

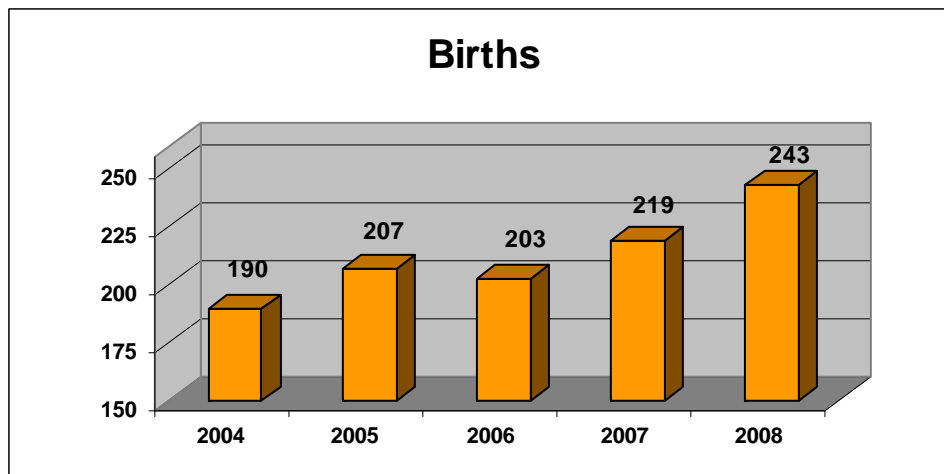
It is fortunate that the operational and leadership changes of 2008 have put the Hospital on more stable footing to face the uncertainties of 2009 and beyond. The dedicated staff continues to develop the teamwork necessary to face the future with an unflinching commitment to patient care and ensuring that the hospital remains a viable and integral part of our community.

Dan Jessup
Chief Financial Officer

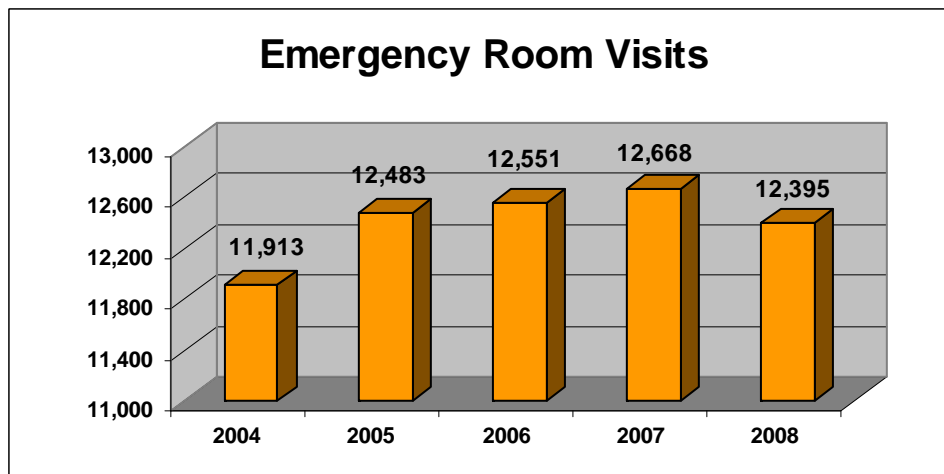
2008 in Review



"As SWMH continues to acquire new medical technology and develop more efficient procedures, a patient's length of stay in the hospital is reduced. Outpatient services also offer options that formerly required hospitalization, again reducing patient days."

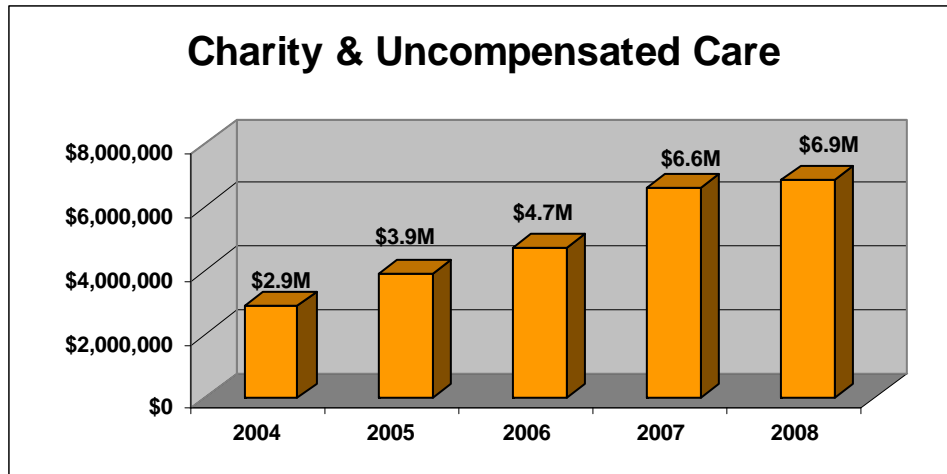


"The significant increase in the number of births at SWMH indicates that we have become the hospital of choice for more and more young families."

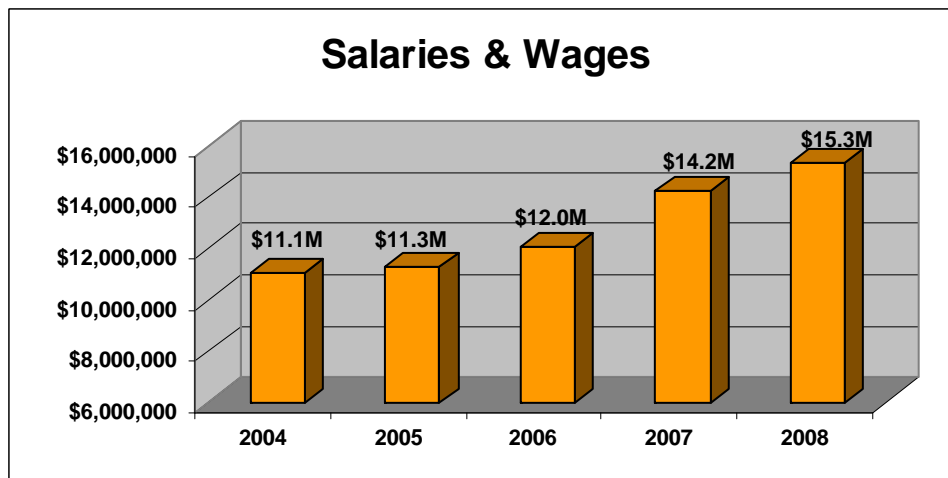


"Emergency room visits declined slightly in 2008, a positive sign for community health."

2008 in Review



"Charity Care continues to grow, exacerbated by the national recession and increasingly difficult health insurance situation in this country."



"As the fifth largest employer in Montezuma County, SWMH contributes significantly to the area's employment base. In 2008, the hospital paid approximately \$15.3 million in salaries and avoided staff layoffs and benefit cuts despite a widespread economic downturn on the national level."

Multiplier: Starting with a current base of 330 hospital employees and applying the industry economic multiplier of 1.5639 for a hospital, the analysis shows that 186 supporting jobs are created in addition to the 330 base jobs, for a total of 516 jobs generated by Southwest Memorial Hospital. It should be noted that these jobs generally pay a higher salary/wage relative to many in the community.

Income estimates: With a SWMH payroll of approximately \$15 million (base), multiplied by an income multiplier of 1.4926, a total of \$22,389,000 is generated. The total figure includes \$15,000,000 in base income, and \$7,389,000 additional income from supporting jobs.

On The Clinical Front



Putting patients first! That is our goal at Southwest Memorial Hospital. Patients need care that touches all aspects of the healing process. Southwest Memorial Hospital has embarked on a voyage called “Aspen Grove,” a care model that builds on the patient center needs while providing a great experience in our facility. It is a voyage into caring, nurturing and providing compassion for others. Many aspects of caring are addressed in the Aspen Grove model such as support, empowering patients, meeting nutritional needs, comfortable surroundings, and how we interact to name a few. Each component of Aspen Grove is essential in the healing process of the patients and families. There are many phases we will be going through to capture the nature of our care model over the next few years. Many of the rooms are going through changes to provide a calming and nurturing environment in a private setting. Southwest Memorial Hospital would like to be your role model for health choices.

We are excited to provide to you state-of-the-art equipment that will enhance your care with us. We are the only facility in the Four Corners area that has digital mammography. This provides safe and highly accurate information for patients and physicians alike. A nuclear medicine machine was also purchased this year. This new piece of equipment allows a non-invasive scan to identify disease processes that other imaging technologies cannot detect.

We take great pride in our many accomplishments at Southwest Memorial Hospital. Great patient satisfaction scores, positive outcomes for our patient centered care. The driving force behind this success is our dedicated employees. Each day, they strive to make a difference in the lives of our patients and their families. Compassionate, caring, committed, confident, friendly and helpful — these are just a few of the words that describe our exceptional employees. Each department has its own unique blend of character that enhances the facilities success. As a team we will only grow stronger.

Liz Sellers
Chief Clinical Officer

Human Resources



The Human Resources Department is very proud of the hard work, enthusiasm, professionalism and dedication our employees demonstrate to ensure the commitment of providing quality healthcare to our community. These qualities do not stop at service within the hospital, but are evident through considerable public service in our community. Please look at some of the activities our employees engage in outside of their employment here at the hospital.

As the new Human Resources Director I am continually learning the unique challenges facing health care employees. The HR department is devoted to providing support and advocacy for employees through the development of fair and consistent processes. Our commitment is to build on current successes and continually seek avenues to improve the environment and culture within our organization. Southwest Memorial Hospital will continually recruit and employ medical professionals who are highly trained, experienced and dedicated to the success of our hospital and commitment to the community.

Jim Bob Wynes
Director, Human Resources

SWMH Employees Give Back to Their Community!

- Montezuma County Hospice Board
- The Bridge Emergency Shelter Board
- Child Protective Services
- Adult Protective Services
- 4-H
- Tobacco Coalition
- Ag Expo
- County Pandemic and Emergency Preparedness Committee
- Four Corners Recycling Initiative
- Five Million Lives Campaign
- Supplies Without Borders
- 9 News Health Fair
- Dolores Rotary Club
- Elks Lodge
- Relay for Life
- Children's Kiva Preschool
- Rural Health Forum for Colorado Rural Health Policy in Colorado
- Renew
- Cortez Area Chamber of Commerce
- Cortez Fire Department
- LiveWell Montezuma
- Southwest Regional Trauma
- School Community Youth Coalition
- The Nest Child Advocacy Center
- Victims Assistance
- Cortez High Desert Community Theatre
- Medicine Horse
- United Blood Services
- Cortez Adventist Christian School
- Cortez Farmers Market
- Dove Creek Rodeo
- Montezuma Climate Action Network
- Future Farmers of America
- For Pet's Sake Humane Society
- Community Connections
- Extended School Year Program
- Montezuma and Dolores County Work Force Coalition
- Mesa Crosswalk
- Cortez Middle School Science Fair
- Dolores Elementary Advisory Board
- Trinity Lutheran Preschool

Focus on Quality and Safety



In 2009, Southwest Memorial Hospital incorporated a new organizational structure that allows a significant focus on quality and safety. The Quality/Safety Division includes areas such as compliance, risk management, quality, safety, biomedical services, environment of care and accreditation. In doing this, the hospital has effectively created an environment that encourages, supports, and maintains a culture that values, listens, communicates and makes decisions as a direct result of ongoing quality and safety improvement activities.

Just as patient care is a coordinated and collaborative effort, this approach involves multiple departments and disciplines in establishing the plans, processes and mechanisms. Southwest Memorial Hospital's Quality/Safety Division monitors all aspects of patient care and service from the time the patient enters the hospital through diagnosis, treatment, recovery and discharge in order to identify, resolve and avoid any breakdowns.

All this is done while providing feedback and learning throughout the hospital with a shared goal of achieving optimal patient health outcomes with a collaborative, cross-departmental, interdisciplinary approach. Fostering a culture of quality and safety allows our entire organization to consistently assess and work together to exceed the needs and expectations of our patients, employees, physicians, and community.

Southwest Memorial Hospital recognizes the importance of quality and safety in healthcare and, as you can see, has fully committed to this focus. With a strong leadership team in place, dedicated employees, and an outstanding medical staff, we are in the perfect position to deliver excellence in all that we do while responding to the voice and needs of those we serve and care for.

Lisa M. LaPlante
Compliance Officer

Comprehensive Healthcare

Southwest Memorial Hospital provides comprehensive healthcare to the community. Did you know that you have access to all of the following services right here in Montezuma County?

- 24/7 Emergency Department: Physicians on duty around the clock
- 24/7 Ambulance Service: Highly qualified team of EMTs based at the hospital
- Inpatient Medical Care
- Inpatient and Outpatient Surgery
- Intensive/Critical Care Unit
- Family Birthing Center
- Full Service Laboratory
- Radiology: Digital Mammography, CT, MRI, Ultrasound, Nuclear Medicine
- Cardiopulmonary Services
- Cardiac/Pulmonary Rehabilitation
- Diabetes and Nutrition Education
- Physical Therapy
- Occupational Therapy
- Speech Therapy
- Audiology
- Wound Care Center
- Infusion Clinic
- Sleep Studies Laboratory
- Home Health Care
- Social Services
- Primary Care Rural Health Clinic
- Orthopedic Services

Our Medical Staff

Family Medicine

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970-564-8086

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Kameo Smith, D.O.
Manda Guillette, P.A.
Marilyn Griebel, C.N.P.
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Radiology

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Jay Johnson, M.D.
Patrick Messerli, M.D.
Kurt Rohren, M.D.
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Our Volunteers

President

Mary McCabe

Vice President

Beth Dickerson

Secretary

Mary Ekstrom

Treasurer

Cula Garner

Membership

Judy Anderson

Betty Apple

Mary Ashbaugh

Sally Bangert

Rebecca Brooks

Ida Cox

Jane Drechsler

Eva Gawdun

Adolph Hoehn

Diana Hoehn

Donna Hyatt

Florence Jansen

Lorraine Nash

Robert Nawrocki

Yongsun Nielson

Tanya Sam

Florence Smith

Edith Threlkeld

Eileen Veach

Gary Walker

Louis Warren

Carol Wethington

Thelma Yoder

One of our most valuable resources is the Southwest Memorial Hospital Auxiliary. This group of dedicated volunteers collectively contributed more than 10,000 hours of their time during 2008 to the service and support of the hospital, its patients, and the community.

If we took a satellite photo of the SWMH Auxiliary we would see that its work is part of a much greater movement in today's society. Forty-four percent of all American adults volunteer today, which is 83.9 million Americans. This represents the equivalent of more than 9 million full-time employees!

There is an old proverb that says, *"May you live in interesting times."* These are certainly interesting times and many people despair that clouds are indeed gray. Through these times the SWMH Volunteers are commended for their diligence in keeping the spirit of volunteerism alive. They are a diverse group with many different backgrounds, experiences, and interests. The role of each volunteer is important as they provide a service unique to their own life experience. They are resilient, like-minded people — a steadfast group determined to give what they can for as long as they are able. *This is the true spirit of volunteerism!*

*"One hundred years from now it will not matter what my bank account was, the type of house I lived in, or the kind of car I drove. But the world may be different because I was a volunteer."
— Unknown*

Our Generous Donors

We are grateful for the generosity of our donors and sincerely apologize if we have accidentally omitted any names from this list. Please contact us if you feel we have made an error. Listed donations were received in 2008.

Friends (\$1-99)

Mrs. Robert Ptolemy
Ms. Jan Sennhenn
Mr. and Mrs. Charles Haley
Mr. and Mrs. William Hensler
Mr. and Mrs. Jack Miller
Mr. and Mrs. Charles Hubbard
Mr. and Mrs. David Kingman
Mr. and Mrs. Jai Pope
Mr. Mark Tucker

Associates (\$100-499)

Mr. and Mrs. Richard Ballantine
Ms. Patsy Brown
Mr. Fred DeWitt and Ms. Ginny Olson
Mr. and Mrs. Dewayne Findley
Mr. and Mrs. Gary Gnas
Dr. and Mrs. Gerald Griebel
Ms. Lettie Higman, in memory
of Mr. Dale Higman
Dr. and Mrs. Gerald Howe
Mr. and Mrs. Ken Hoyl
Mr. and Mrs. Bruce Johnson
Mr. and Mrs. Skip Lange
Mr. and Mrs. Emery Lovett
Ms. Joan Mahaffey
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Ms. Sue Keagy
Dr. Marcus Higi, Integrative Family Medicine
Skanska
Mr. and Ms. Chris Eastin
Ms. Angela Kobel
Mesa State College

Four Corners Welding
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Mr. and Mrs. Edward Merritt
Dr. and Mrs. Edward Merritt, in memory
of Ms. June Merritt
Dolores State Bank
Total Script
West Slope Liquors

Sponsors (\$500-999)

Western Excelsior Corporation
Dr. and Mrs. Douglas Bagge
Healthcare Management Systems, Inc.
The Valley Inn
Vista Grande Inn, Inc.
QHR
Dr. Robin E. Page, Southwest Internal
Medicine
Southwest Memorial Hospital Auxiliary, in
memory of Ms. Bette Tompkins and Ms.
Connie Robinson
Ms. Liz Sellers

Patrons (\$1,000-2,999)

Dr. and Mrs. Kevin Matteson, in memory of
Mr. Erwin Hediger
Mr. and Mrs. James Price, in memory of
Ms. Beatrice Hediger, RN
United Way of Southwest Colorado
Mr. and Mrs. Horace Greer
US Oil & Gas Inc.

Pillars (\$5,000+)

Dr. and Mrs. Mark Turpen
Luhman Family Trust, in memory
of Mr. Richard Luhman

You Can Help!

At Southwest Memorial Hospital we want to be your healthcare provider of choice. Help us help the community by getting involved today.

Get to know your board members. The Montezuma County Hospital District, Southwest Health Systems, Inc. and the Southwest Memorial Hospital Foundation all are served by local board members who volunteer their time to manage and promote Southwest Memorial Hospital as a valued community resource. Attend a board meeting, become acquainted with the board of directors and find out what they are accomplishing for you. Give them your own perspective on healthcare in our community.

Volunteer. Many departments in the hospital rely on volunteer help. SWMH also partners with other local organizations in healthcare and education programs, and in a variety of projects to benefit our community. Call 564-2152 to learn how your skills and interests can help our hospital.

Speak up. Let us know what your concerns are, what you like best about the care we provide, and what services we should be considering adding or improving upon. Share your good ideas with us.

Donate. Donors may consider a variety of giving methods, some of which have financial and/or tax benefits. Please consider the following:

- ◆ Make a contribution to the Southwest Memorial Hospital Foundation. Mail your donation to **Southwest Memorial Hospital Foundation, 1311 North Mildred Road, Cortez, CO, 81321.** (The Foundation is a Region 9 Enterprise Zone Project, which entitles donors of \$250 or more to 25% income tax credit.)
- ◆ Name Southwest Memorial Hospital in your will. This may reduce estate taxes and you will be leaving an enduring legacy to the community.
- ◆ Name Southwest Memorial Hospital in the City Market Cares Program or as a United Way Contributor's Choice.

Grants and Awards

Small Rural Health Improvement or SHIP Grant — Awarded \$8,282 for Systems Reporting for Management

Colorado Rural Health Grant — Awarded \$75,000 for Dr. Smith loan repayment

Colorado Rural Health Regrant — \$1,975 for elliptical equipment for Physical Therapy

Colorado Health Foundation — \$200,750 for EMR/Outlook Scheduling

LiveWell Montezuma — \$90,000 for obesity prevention and HEAL (Healthy Eating Active Living) programs

2007 Colorado Department of Local Affairs — \$250,000 for nuclear imaging camera unit

Trekker Water Purification Unit — For emergency purification of water in case of municipal water system catastrophic failure

SOUTHWEST MEMORIAL HOSPITAL

1311 North Mildred Road

Cortez, CO 81321

970-565-6666

www.swhealth.org

